Kansas Food Bank  
Board of Directors Meeting  
Wednesday, August 10, 2016

Present Directors:

<table>
<thead>
<tr>
<th>Lionel Alfred</th>
<th>Daniel Eilert</th>
<th>Doug Jenkins</th>
<th>Michael Johnston</th>
<th>Roger Kepley</th>
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<tbody>
<tr>
<td>Don Meiergerd</td>
<td>Rebecca Rather</td>
<td>Sam Seward</td>
<td>Jim Shelden</td>
<td>Jim Urso</td>
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Absent Directors:

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<th>Kenny Doonan</th>
<th>Clark Goetzinger</th>
<th>Helen Galloway</th>
<th>Dana Knott</th>
<th>John Keating</th>
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<td>Paul Treadwell</td>
<td>Tim Zynda</td>
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Staff:

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<tr>
<th>Brian Walker</th>
<th>Gretchen DiGiovanni</th>
<th>Debi Kreutzman</th>
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7:33 AM Chairman Doug Jenkins called the meeting to order

Approval of Last Meeting Minutes presented by Doug Jenkins, Chairman
June 8, 2016 board meeting minutes presented, motion made, seconded and approved unanimously
July 12, 2016 Board of Directors Special Meeting minutes presented, one change of “unanimously approved added to next to last paragraph, end of sentence needs to be added: motion made, seconded and approved unanimously.

Financial Report presented by Sam Seward, Treasurer

- Current Assets – this is report ending of our fiscal year and what our audit will be based off of
  - Cash position is similar to last year
  - Accounts receivable are up
  - Inventory is down just a bit
  - No changes in fixed assets
- Accounts payable is up a just a bit, and funds held for others up which is grants for agencies
- Assets are a 11.1 mil
- Fund Balance 10.831 which is down a bit part of which is decline in endowment account
  - Endowments:
    - Intrust 1.486 down from 1.518 last year
    - Baird 1.376 up from 1.326 last year

Statement of Activities, from June 1 to June 30, 2016
- Over 4.370 mil in receipts
  - Contributions are strong and up 106k over budget
- Disbursements:
Cost of food distributed is up as we are buying more food
Salaries are below expected as we were looking for new Director of Development
Freight is over due to purchasing more food
Rural Delivery is also up a bit
Summer Food – 75k in self pay and 48k in other

- In all, spent around 4.4 million bringing us to an $80k loss.
- Taking investment loss out of that, we are looking only at a $30k loss for the year

Financial Report presented, motion made, seconded and approved unanimously

President/CEO’s Report presented by Brian Walker

Grant Status Highlights
- Walmart – denied
- Homegoods - $20,000
- Schwann - $20,000 for F4K via Feeding America

Mobile Hygiene Pantry
- Continues strong with 300 average households served
- Delta Dental will start providing dental kits for every MHP distribution in addition to dental kits for the F4K program

PPIP-MPIN- Pounds Per Person In Poverty, Meals Per Person In Need
- Utilizing mobile pantries to bring counties into compliance

SNAP
- GSNAP (internet online) applications count toward PPIP- Pounds Per Person in Poverty, measure for Feeding America compliance, in 85 county service area

BOB BOX
- Averaging 425 boxes distributed in 44 counties per month

CSFP –Commodity Supplemental Food Program
- Starting distribution in Lyon County this month with a goal of 140 participants
- This increase our reimbursable expenses for the program to $17k per year

Filling the Gap
- Operating 3 weeks this year, sites are serving an average of 800 per day
- Fugate donated $12k to help cover third week of expenses

Amerigroup-Mobile Pantries
- Running our second set of Mobile Pantries next week from the $20k gift
- Feeding America staffers expected to join us on August 17th

Summer Feeding
- Getting ready to wind down the USDA sites
- Doubled the number of meals we provided last year
• Brian met with Congresswoman Lynn Jenkins at a SFSP site in Fort Scott
• VISTA workers were instrumental in this program, would like 4 next summer

**Fugate Food 4 Kids Promotion**
• Fugate promo ended this past week, we do not have figures yet
• Fugate will be presenting this weekend at the Food 4 Kids kick off at Dillons this coming Saturday, August 13

**Empty Bowls**
• WSU Ceramics Guild puts this event on for the food bank, this will be the third year
  \(\text{o} \quad \text{Hoping to make this a signature event for the food bank – raised } $17k \text{ last year} \)
    \(\text{\quad Will hold a “board day” this year for KFB board members to come make a bowl, more info to come on that} \)
• Empty Bowls Chili Cook-Off is Saturday – October 22, 11:00 am to 2:00 pm
  Ulrich Museum & Henrion Hall, 1845 Fairmount, Wichita KS 67260

**Capital Campaign**
• Readiness grant submitted to Kansas Health Foundation for $250k to cover fixtures

**Staffing Changes**
• Gretchen DiGiovanni has come on board as Director of Development
• Rhonda Thomas has left as Administrative Assistant to pursue her teaching passion

**Food 4 Kids**
• Started getting product ready for the school year
• Expect numbers to be a bit lower this year due to school calendars changing and schools starting later in the year and ending earlier in the spring

**Need for new trailer and van**
• Trailer estimated at $80 - $100 k
  \(\text{o} \quad \text{Amerigroup has expressed interest in helping cover cost and we will tag and wrap with their logo for a specified amount of time} \)
    \(\text{\quad Expect to hear from them on mobile trip next week} \)
• Refrigerated van is no longer running
  \(\text{o} \quad \text{Need to be replaced at cost of } $34 – 35K \)
    \(\text{\quad Used for QT pickups and small runs around town} \)
    \(\text{\quad This van was part of a Newman grant received in 2004 and has over 300,000 in town driving miles on it} \)

**Gretchen DiGiovanni Report**
• Focusing on new corporation and foundation, had Goebel Family in for visit and someone from Lattner Foundation coming next week
• Met with Central KS Community Foundation to see how affiliates they work with can assist us across the state specifically with F4K
• Doing research into our midlevel donors to upgrade them to larger donors
Governance Committee Information presented by Dan Eilert, Chairman
- Two drafts of the bylaws were sent in advance to all members
  o Counsel reviewed for us and suggested some language changes
  o Discussion of term limits versus no term limits and the pros and cons to each
- Doug will send out again to all members for a final review with voting at October meeting
  Our original bylaws had 20-40 members, revised we are at 15-20 members

NEW/OLD BUSINESS
- Capital Campaign
  o Growing to Serve. Working together against hunger.
  o Need to get committee formed
  o Start making visits to potential donor
  o Visit with owner of property south of us, offer made for purchase

- Discussion of Potential New Board Members
  o Brent Doonan – Doonan Trucking
  o Brenda Lichman – WSU Instructor/Artist

New Board Member Brent Doonan presented, motion made, seconded and approved unanimously
New Board Member Brenda Lichman presented, motion made, seconded and approved unanimously

8:58 am Chairman Doug Jenkins adjourned the meeting

Next BOD meeting is scheduled for
Wednesday, October 12, 2016, 7:30 AM
Kansas Food Bank Conference Room

Drafted by
Approved and Submitted by

Debi Kreutzman
Jim Shelden
Secretary